

Position: Business Development / Sales

Location:

Bangalore, India

Company:

CyberWarFare Labs

Company Description

CyberWarFare Labs (CWL) is UK based Ed-tech leader in cybersecurity with operations located in Bengaluru. We provide cutting-edge cybersecurity Education and immersive training services, enabling organizations to enhance their cyber capabilities. Our client-focused approach ensures tailored solutions in this ever-evolving field. We prioritize proactive defense with innovative solutions, backed by on-demand educational services.

Job Description:

We are looking for a dynamic and results-driven Business Development/Sales professional to join our team. The ideal candidate will be responsible for identifying business opportunities, building client relationships, and achieving sales targets. This role requires a strategic thinker with excellent communication and negotiation skills.

Key Responsibilities:

- Identify and pursue new business opportunities.
- Build and maintain client relationships.
- Achieve sales targets and objectives.
- Conduct market research and analysis.
- Collaborate with the marketing team to develop sales strategies.

Qualifications:

- Bachelor's or Master's degree in Business, Marketing, or related field.
- 1-3 years of experience in business development or sales.
- Proven track record of meeting and exceeding sales targets.
- Strong communication and negotiation skills.
- Strategic thinking and ability to work independently.

How to Apply:

- Interested candidates are invited to submit their resume and a cover letter detailing their qualifications and relevant experience to **career@cyberwarfare.live**. Please include "Social Media Marketing Specialist Application" in the email subject line.
- CyberWarFare Labs is an equal opportunity employer. We encourage applications from candidates of all backgrounds and experiences to join our diverse and talented team in the fight against cyber threats.

Reference No.

- BDS-1